



Project: 2027 PATROL I MAINTENANCE - ROCK SALT
Description: FURNISH AND DELIVER ROCK SALT

Section: 27-00000-05-GM
CPMS Pin: B-01699
Let Date: 4/14/2026

Summary of Bids Received

Bidder	Address	City, State, Zip	Bond/Check
Cargill, Inc. Deicing Technology Business	24950 County Club Blvd.	North Olmsted, OH 44070	
Compass Minerals America, Inc.	9900 W. 109th Street, Suite 100	Overland Park, KS 66210	Bid Bond
Morton Salt, Inc.	444 w. Lake Street, Suite 300	Chicago, IL 60606	Bid Bond
Salt Xchange Inc.	P.O. Box 95	Eola, IL 60519	Bid Bond

THE LOW BIDS FOR EACH AGENCY, (80%-120%, 120% - 150% & EARLY DELIVERY) ARE HIGHLIGHTED

Early Delivery unit price is for delivery between July 15, 2026 and November 1, 2026; 80% - 120% unit price & 120% - 150% unit price are for delivery after November 1, 2026.

	UNIT OF GOVERNMENT	UNITS	QUANTITY		Cargill, Inc - Deicing Technology Business	Compass Minerals America, Inc.	Morton Salt, Inc.	Salt Xchange Inc.	
Lake County									
1	Lake County Division of Transportation	TONS	16,000	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	NO BID	\$ 96.68 \$ 111.68 \$ 96.68	\$ 98.28 \$ 110.28 \$ 98.28	NO BID	
2	Lake County Forest Preserve District	TONS	187	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	NO BID	\$ 95.91 \$ 110.91 \$ 95.91	\$ 99.45 \$ 111.45 \$ 99.45	NO BID	
Lake County Townships									
3	Antioch Township	TONS	2,500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	NO BID	\$ 94.80 \$ 109.80 \$ 94.80	\$ 97.97 \$ 109.97 \$ 97.97	NO BID	
4	Avon Township	TONS	550	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	NO BID	\$ 97.01 \$ 112.01 \$ 97.01	\$ 99.83 \$ 111.83 \$ 99.83	NO BID	
5	Ela Township	TONS	850	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	NO BID	\$ 97.12 \$ 112.12 \$ 97.12	\$ 98.72 \$ 110.72 \$ 98.72	NO BID	
6	Fremont Township	TONS	500	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	NO BID	\$ 97.08 \$ 112.08 \$ 97.08	\$ 98.72 \$ 110.72 \$ 98.72	NO BID	
7	Grant Township	TONS	1,600	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE EARLY DELIVERY UNIT PRICE	NO BID	\$ 97.01 \$ 112.01 \$ 97.01	\$ 99.89 \$ 111.89 \$ 99.89	NO BID	
8	Lake Villa Township	TONS	1,100	80% - 120% UNIT PRICE 120% - 150% UNIT PRICE	NO BID	\$ 95.91 \$ 110.91	\$ 99.45 \$ 111.45	NO BID	

				EARLY DELIVERY UNIT PRICE		\$ 95.91	\$ 99.45		
Lake County Townships (continued)									
9	Libertyville Township Road District	TONS	600	80% - 120% UNIT PRICE	NO BID	\$ 96.68	\$ 98.28	NO BID	
				120% - 150% UNIT PRICE		\$ 111.68	\$ 110.28		
				EARLY DELIVERY UNIT PRICE		\$ 96.68	\$ 98.28		
10	Newport Township	TONS	300	80% - 120% UNIT PRICE	NO BID	\$ 98.74	\$ 97.61	NO BID	
				120% - 150% UNIT PRICE		\$ 113.74	\$ 109.61		
				EARLY DELIVERY UNIT PRICE		\$ 98.74	\$ 97.61		
11	Shields Township	TONS	150	80% - 120% UNIT PRICE	NO BID	\$ 97.01	\$ 99.00	NO BID	
				120% - 150% UNIT PRICE		\$ 112.01	\$ 111.00		
				EARLY DELIVERY UNIT PRICE		\$ 97.01	\$ 99.00		
12	Vernon Township	TONS	250	80% - 120% UNIT PRICE	NO BID	\$ 102.49	\$ 102.81	NO BID	
				120% - 150% UNIT PRICE		\$ 117.49	\$ 114.81		
				EARLY DELIVERY UNIT PRICE		\$ 102.49	\$ 102.81		
13	Warren Township	TONS	3,000	80% - 120% UNIT PRICE	NO BID	\$ 95.71	\$ 97.97	NO BID	
				120% - 150% UNIT PRICE		\$ 110.71	\$ 109.97		
				EARLY DELIVERY UNIT PRICE		\$ 95.71	\$ 97.97		
14	Wauconda Township	TONS	700	80% - 120% UNIT PRICE	NO BID	\$ 97.98	\$ 99.56	NO BID	
				120% - 150% UNIT PRICE		\$ 112.98	\$ 111.56		
				EARLY DELIVERY UNIT PRICE		\$ 97.98	\$ 99.56		
15	Waukegan Township	TONS	210	80% - 120% UNIT PRICE	NO BID	\$ 95.71	\$ 98.19	NO BID	
				120% - 150% UNIT PRICE		\$ 110.71	\$ 110.19		
				EARLY DELIVERY UNIT PRICE		\$ 95.71	\$ 98.19		
Lake County Communities									
16	Village of Antioch	TONS	1,000	80% - 120% UNIT PRICE	NO BID	\$ 94.80	\$ 97.97	NO BID	
				120% - 150% UNIT PRICE		\$ 109.80	\$ 109.97		
				EARLY DELIVERY UNIT PRICE		\$ 94.80	\$ 97.97		

17	Village of Barrington	TONS	300	80% - 120% UNIT PRICE	NO BID	\$ 103.39	\$ 103.72	NO BID	
				120% - 150% UNIT PRICE		\$ 118.39	\$ 115.72		
				EARLY DELIVERY UNIT PRICE		\$ 103.39	\$ 103.72		
18	Village of Beach Park	TONS	550	80% - 120% UNIT PRICE	NO BID	\$ 94.64	\$ 97.61	NO BID	
				120% - 150% UNIT PRICE		\$ 109.64	\$ 109.61		
				EARLY DELIVERY UNIT PRICE		\$ 94.64	\$ 97.61		
19	Village of Buffalo Grove	TONS	1,750	80% - 120% UNIT PRICE	NO BID	\$ 96.18	\$ 97.81	NO BID	
				120% - 150% UNIT PRICE		\$ 111.18	\$ 109.81		
				EARLY DELIVERY UNIT PRICE		\$ 96.18	\$ 97.81		
20	Village of Deerfield	TONS	2,000	80% - 120% UNIT PRICE	NO BID	\$ 95.78	\$ 97.39	NO BID	
				120% - 150% UNIT PRICE		\$ 110.78	\$ 109.39		
				EARLY DELIVERY UNIT PRICE		\$ 95.78	\$ 97.39		
21	Village of Fox Lake	TONS	750	80% - 120% UNIT PRICE	NO BID	\$ 96.77	\$ 100.23	NO BID	
				120% - 150% UNIT PRICE		\$ 111.77	\$ 112.23		
				EARLY DELIVERY UNIT PRICE		\$ 96.77	\$ 100.23		
22	Village of Grayslake	TONS	2,400	80% - 120% UNIT PRICE	NO BID	\$ 96.77	\$ 99.45	NO BID	
				120% - 150% UNIT PRICE		\$ 111.77	\$ 111.45		
				EARLY DELIVERY UNIT PRICE		\$ 96.77	\$ 99.45		
23	Village of Gurnee	TONS	3,000	80% - 120% UNIT PRICE	NO BID	\$ 95.71	\$ 97.97	NO BID	
				120% - 150% UNIT PRICE		\$ 110.71	\$ 109.97		
				EARLY DELIVERY UNIT PRICE		\$ 95.71	\$ 97.97		
Lake County Communities (continued)									
24	Village of Hainesville	TONS	250	80% - 120% UNIT PRICE	NO BID	\$ 100.10	\$ 99.83	NO BID	
				120% - 150% UNIT PRICE		\$ 115.10	\$ 111.83		
				EARLY DELIVERY UNIT PRICE		\$ 100.10	\$ 99.83		
25	City of Highland Park	TONS	2,000	80% - 120% UNIT PRICE	NO BID	\$ 95.78	\$ 97.39	NO BID	
				120% - 150% UNIT PRICE		\$ 110.78	\$ 109.39		

				EARLY DELIVERY UNIT PRICE		\$ 95.78	\$ 97.39		
26	City of Highwood	TONS	1,000	80% - 120% UNIT PRICE	NO BID	\$ 95.78	\$ 97.39	NO BID	
				120% - 150% UNIT PRICE		\$ 110.78	\$ 109.39		
				EARLY DELIVERY UNIT PRICE		\$ 95.78	\$ 97.39		
27	Village of Island Lake	TONS	600	80% - 120% UNIT PRICE	NO BID	\$ 98.46	\$ 99.64	NO BID	
				120% - 150% UNIT PRICE		\$ 113.46	\$ 111.64		
				EARLY DELIVERY UNIT PRICE		\$ 98.46	\$ 99.64		
28	Village of Kildeer	TONS	1,000	80% - 120% UNIT PRICE	NO BID	\$ 97.15	\$ 98.36	NO BID	
				120% - 150% UNIT PRICE		\$ 112.15	\$ 110.36		
				EARLY DELIVERY UNIT PRICE		\$ 97.15	\$ 98.36		
29	City of Lake Forest	TONS	2,700	80% - 120% UNIT PRICE	NO BID	\$ 96.18	\$ 97.81	NO BID	
				120% - 150% UNIT PRICE		\$ 111.18	\$ 109.81		
				EARLY DELIVERY UNIT PRICE		\$ 96.18	\$ 97.81		
Lake County Communities (continued)									
30	Village of Libertyville	TONS	2,500	80% - 120% UNIT PRICE	NO BID	\$ 96.68	\$ 98.28	NO BID	
				120% - 150% UNIT PRICE		\$ 111.68	\$ 110.28		
				EARLY DELIVERY UNIT PRICE		\$ 96.68	\$ 98.28		
31	Village of Lincolnshire	TONS	550	80% - 120% UNIT PRICE	NO BID	\$ 96.18	\$ 97.81	NO BID	
				120% - 150% UNIT PRICE		\$ 111.18	\$ 109.81		
				EARLY DELIVERY UNIT PRICE		\$ 96.18	\$ 97.81		
32	Village of Lindenhurst	TONS	650	80% - 120% UNIT PRICE	NO BID	\$ 95.91	\$ 99.45	NO BID	
				120% - 150% UNIT PRICE		\$ 110.91	\$ 111.45		
				EARLY DELIVERY UNIT PRICE		\$ 95.91	\$ 99.45		
33	Village of Long Grove	TONS	1,400	80% - 120% UNIT PRICE	NO BID	\$ 97.98	\$ 99.56	NO BID	
				120% - 150% UNIT PRICE		\$ 112.98	\$ 111.56		
				EARLY DELIVERY UNIT PRICE		\$ 97.98	\$ 99.56		
				80% - 120% UNIT PRICE		\$ 94.30	\$ 97.81		

34	Village of Mettawa	TONS	150	120% - 150% UNIT PRICE	NO BID	\$ 109.30	\$ 109.81	NO BID	
				EARLY DELIVERY UNIT PRICE		\$ 94.30	\$ 97.81		

Lake County Communities (continued)

35	Village of Mundelein	TONS	400	80% - 120% UNIT PRICE	NO BID	\$ 97.08	\$ 98.72	NO BID	
				120% - 150% UNIT PRICE		\$ 112.08	\$ 110.72		
				EARLY DELIVERY UNIT PRICE		\$ 97.08	\$ 98.72		
36	City of North Chicago	TONS	1,000	80% - 120% UNIT PRICE	NO BID	\$ 94.77	\$ 98.28	NO BID	
				120% - 150% UNIT PRICE		\$ 109.77	\$ 110.28		
				EARLY DELIVERY UNIT PRICE		\$ 94.77	\$ 98.28		
37	City of Park City	TONS	150	80% - 120% UNIT PRICE	NO BID	\$ 96.76	\$ 98.04	NO BID	
				120% - 150% UNIT PRICE		\$ 111.76	\$ 110.04		
				EARLY DELIVERY UNIT PRICE		\$ 96.76	\$ 98.04		
38	Village of Round Lake	TONS	1,300	80% - 120% UNIT PRICE	NO BID	\$ 97.01	\$ 99.83	NO BID	
				120% - 150% UNIT PRICE		\$ 112.01	\$ 111.83		
				EARLY DELIVERY UNIT PRICE		\$ 97.01	\$ 99.83		
39	Village of Round Lake Beach	TONS	900	80% - 120% UNIT PRICE	NO BID	\$ 97.01	\$ 99.83	NO BID	
				120% - 150% UNIT PRICE		\$ 112.01	\$ 111.83		
				EARLY DELIVERY UNIT PRICE		\$ 97.01	\$ 99.83		
40	Village of Round Lake Heights	TONS	200	80% - 120% UNIT PRICE	NO BID	\$ 100.10	\$ 99.83	NO BID	
				120% - 150% UNIT PRICE		\$ 115.10	\$ 111.83		
				EARLY DELIVERY UNIT PRICE		\$ 100.10	\$ 99.83		

Lake County Communities (continued)

41	Village of Vernon Hills	TONS	1,400	80% - 120% UNIT PRICE	NO BID	\$ 96.68	\$ 98.05	NO BID	
				120% - 150% UNIT PRICE		\$ 111.68	\$ 110.05		
				EARLY DELIVERY UNIT PRICE		\$ 96.68	\$ 98.05		
42	Village of Wadsworth	TONS	250	80% - 120% UNIT PRICE	NO BID	\$ 94.20	\$ 97.41	NO BID	
				120% - 150% UNIT PRICE		\$ 109.20	\$ 109.41		

				EARLY DELIVERY UNIT PRICE		\$ 94.20	\$ 97.41		
43	Village of Wauconda	TONS	1,000	80% - 120% UNIT PRICE	NO BID	\$ 97.98	\$ 99.56	NO BID	
				120% - 150% UNIT PRICE		\$ 112.98	\$ 111.56		
				EARLY DELIVERY UNIT PRICE		\$ 97.98	\$ 99.56		
Cook County Communities									
44	City of Des Plaines	TONS	1,200	80% - 120% UNIT PRICE	NO BID	\$ 101.89	\$ 101.53	NO BID	
				120% - 150% UNIT PRICE		\$ 116.89	\$ 113.53		
				EARLY DELIVERY UNIT PRICE		\$ 101.89	\$ 101.53		
45	Village of Glencoe	TONS	850	80% - 120% UNIT PRICE	NO BID	\$ 97.01	\$ 97.81	NO BID	
				120% - 150% UNIT PRICE		\$ 112.01	\$ 109.81		
				EARLY DELIVERY UNIT PRICE		\$ 97.01	\$ 97.81		
Cook County Communities (continued)									
46	Village of Glenview	TONS	2,500	80% - 120% UNIT PRICE	NO BID	\$ 94.97	\$ 96.51	NO BID	
				120% - 150% UNIT PRICE		\$ 109.97	\$ 108.51		
				EARLY DELIVERY UNIT PRICE		\$ 94.97	\$ 96.51		
47	Village of Kenilworth	TONS	80	80% - 120% UNIT PRICE	NO BID	\$ 96.95	\$ 96.19	NO BID	
				120% - 150% UNIT PRICE		\$ 111.95	\$ 108.19		
				EARLY DELIVERY UNIT PRICE		\$ 96.95	\$ 96.19		
48	Village of Wilmette	TONS	650	80% - 120% UNIT PRICE	NO BID	\$ 96.95	\$ 96.13	NO BID	
				120% - 150% UNIT PRICE		\$ 111.95	\$ 108.13		
				EARLY DELIVERY UNIT PRICE		\$ 96.95	\$ 96.13		
49	Village of Winnetka	TONS	400	80% - 120% UNIT PRICE	NO BID	\$ 97.01	\$ 95.55	NO BID	
				120% - 150% UNIT PRICE		\$ 112.01	\$ 107.55		
				EARLY DELIVERY UNIT PRICE		\$ 97.01	\$ 95.55		
McHenry County Townships									
50	Algonquin Township	TONS	1,000	80% - 120% UNIT PRICE	NO BID	\$ 105.01	\$ 105.28	NO BID	
				120% - 150% UNIT PRICE		\$ 120.01	\$ 117.28		

				EARLY DELIVERY UNIT PRICE		\$ 105.01	\$ 105.28		
51	McHenry Township Road District	TONS	1,600	80% - 120% UNIT PRICE	NO BID	\$ 103.72	\$ 101.92	NO BID	
				120% - 150% UNIT PRICE		\$ 118.72	\$ 113.92		
				EARLY DELIVERY UNIT PRICE		\$ 103.72	\$ 101.92		
McHenry County Townships (continued)									
52	Nunda Township Road District	TONS	2,600	80% - 120% UNIT PRICE	NO BID	\$ 98.47	\$ 100.08	NO BID	
				120% - 150% UNIT PRICE		\$ 113.47	\$ 112.08		
				EARLY DELIVERY UNIT PRICE		\$ 98.47	\$ 100.08		
McHenry County Communities									
53	Village of Cary	TONS	1,200	80% - 120% UNIT PRICE	NO BID	\$ 98.47	\$ 99.60	NO BID	
				120% - 150% UNIT PRICE		\$ 113.47	\$ 111.60		
				EARLY DELIVERY UNIT PRICE		\$ 98.47	\$ 99.60		
54	City of Crystal Lake	TONS	2,500	80% - 120% UNIT PRICE	NO BID	\$ 103.98	\$ 105.28	NO BID	
				120% - 150% UNIT PRICE		\$ 118.98	\$ 117.28		
				EARLY DELIVERY UNIT PRICE		\$ 103.98	\$ 105.28		
55	Village of Fox River Grove	TONS	500	80% - 120% UNIT PRICE	NO BID	\$ 98.01	\$ 99.58	NO BID	
				120% - 150% UNIT PRICE		\$ 113.01	\$ 111.58		
				EARLY DELIVERY UNIT PRICE		\$ 98.01	\$ 99.58		
McHenry County Communities (continued)									
56	Village of Hebron	TONS	300	80% - 120% UNIT PRICE	NO BID	\$ 95.69	\$ 101.62	NO BID	
				120% - 150% UNIT PRICE		\$ 110.69	\$ 113.62		
				EARLY DELIVERY UNIT PRICE		\$ 95.69	\$ 101.62		
57	Village of Johnsburg	TONS	1,150	80% - 120% UNIT PRICE	NO BID	\$ 103.72	\$ 101.92	NO BID	
				120% - 150% UNIT PRICE		\$ 118.72	\$ 113.92		
				EARLY DELIVERY UNIT PRICE		\$ 103.72	\$ 101.92		
58	City of Lakewood	TONS	1,000	80% - 120% UNIT PRICE	NO BID	\$ 98.08	\$ 100.28	NO BID	
				120% - 150% UNIT PRICE		\$ 113.08	\$ 112.28		

				EARLY DELIVERY UNIT PRICE		\$ 98.08	\$ 100.28		
59	Village of Richmond	TONS	200	80% - 120% UNIT PRICE	NO BID	\$ 103.15	\$ 101.58		
				120% - 150% UNIT PRICE		\$ 118.15	\$ 113.58	NO BID	
				EARLY DELIVERY UNIT PRICE		\$ 103.15	\$ 101.58		
60	Village of Spring Grove	TONS	600	80% - 120% UNIT PRICE	NO BID	\$ 102.00	\$ 100.60		
				120% - 150% UNIT PRICE		\$ 117.00	\$ 112.60	NO BID	
				EARLY DELIVERY UNIT PRICE		\$ 102.00	\$ 100.60		
61	Village of Wonder Lake	TONS	600	80% - 120% UNIT PRICE	NO BID	\$ 105.64	\$ 103.65		
				120% - 150% UNIT PRICE		\$ 120.64	\$ 115.65	NO BID	
				EARLY DELIVERY UNIT PRICE		\$ 105.64	\$ 103.65		
Park Districts									
62	Cary Park District	TONS	22	80% - 120% UNIT PRICE	NO BID	\$ 103.85	\$ 104.60		
				120% - 150% UNIT PRICE		\$ 118.85	\$ 116.60	NO BID	
				EARLY DELIVERY UNIT PRICE		\$ 103.85	\$ 104.60		
63	Zion Park District	TONS	100	80% - 120% UNIT PRICE	NO BID	\$ 94.64	\$ 97.61		
				120% - 150% UNIT PRICE		\$ 109.64	\$ 109.61	NO BID	
				EARLY DELIVERY UNIT PRICE		\$ 94.64	\$ 97.61		
ENHANCED SALT									
64	Village of Algonquin	TONS	2,200	80% - 120% UNIT PRICE	NO BID		\$ 129.26	\$ 129.00	
				120% - 150% UNIT PRICE		NO BID	\$ 141.26	\$ 139.00	
				EARLY DELIVERY UNIT PRICE			\$ 129.26	\$ 125.00	
65	McHenry County DOT	TONS	5,000	80% - 120% UNIT PRICE	NO BID		\$ 132.04	\$ 129.00	
				120% - 150% UNIT PRICE		NO BID	\$ 144.04	\$ 139.00	
				EARLY DELIVERY UNIT PRICE			\$ 132.04	\$ 125.00	
66	McHenry County DOT (Algonquin Public Works)	TONS	7,000	80% - 120% UNIT PRICE	NO BID		\$ 129.26	\$ 129.00	
				120% - 150% UNIT PRICE		NO BID	\$ 141.26	\$ 139.00	
				EARLY DELIVERY UNIT PRICE			\$ 129.26	\$ 125.00	

67	City of Woodstock	TONS	1,800	80% - 120% UNIT PRICE	NO BID	NO BID	\$	132.04	\$	129.00	
				120% - 150% UNIT PRICE			\$	144.04	\$	139.00	
				EARLY DELIVERY UNIT PRICE			\$	132.04	\$	125.00	